



## OVERVIEW

Lionpoint Group successfully implemented the iLEVEL portfolio data collection and analysis system for a \$24B Real Estate Equity/Debt fund manager.

The project streamlined the clients data collection and validation processes, organized data in a more structured manner and enabled complex reporting via a cloud-based central repository.

# SOFTWARE IMPLEMENTATION: ASSET MONITORING AND REPORTING

## CHALLENGES

- Requirement to automate the collection, validation, normalization and reporting on data for a portfolio of 6 active funds and 63 unrealized investments as well as separate accounts and a range of realized investments.
- All data was collected manually and entered into Excel spreadsheets for analysis and reporting, leading to an increased risk of errors.
- Lack of audit trail escalated to long hours validating and confirming data.
- Ever increasing demand for transparency from investors with no automated capability to provide it.
- Management demand to automate data collection and report generation while at the same time improving business processes and procedures.

## SOLUTION

Lionpoint Group conducted a phased approach to implementing the iLEVEL solution. Key implementation components included:

- **HISTORICAL DATA UPLOAD:** Fund and Property level data as well as cash transactional data uploaded for over 200 realized/unrealized deals.
- **ONGOING DATA COLLECTION:** Created over 30 “best practice” data collection templates to help facilitate and automate the quarterly collection process for the organization.
- **REPORTING:** Produced several dynamic reports through Excel and online portal to enable streamlined reporting for firm and investors.
- **TRAINING AND TRANSITION MANAGEMENT:** Conducted training for key client resources on the reporting tool and reports that are built to ensure sufficient knowledge transfer and internal ongoing support.

## RESULTS

### KEY SUCCESSSES INCLUDE:

- ✓ Client gains visibility into entire portfolio on rolling quarterly basis.
- ✓ Asset managers have resounding approval on process and reports.
- ✓ External parties onboard and supportive of data collection initiative.
- ✓ Additional analysis and reports continue to be rolled out as the organization grows and requirements increase.

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